

16 Ways We Serve Our Clients In the Home Buying Process

1. **SAVE YOU \$5,000 GUARANTEED ON YOUR HOME PURCHASE OR WE'LL PAY YOU UP TO \$1,000.***
2. **Ask lots of questions** to find out what you want and need and what's best for you.
3. We show you our **entire process** up front so there are no surprises.
4. We do **extensive research for each client** and find only those properties that best fit your needs and wants, therefore **saving you from the stress** of driving around, gas money and the many hours and days it would take to do it on your own.
5. Determine what **options** fit your situation the best and present them to you for your consideration.
6. Always **follow up** to make sure everything needed is taken care of on a timely basis.
7. Set you up on our **Preferred Property Finder Service** that sends you daily detailed information on properties that fit your parameters. You will know about new properties before agents and other buyers.
8. Our many years of **successful experience** provides you with the **professional advice and service** you need to make the **best informed decision** for you.
9. We are **Area Specialists** and know the neighborhood(s) you want, as well if not, better than anyone.
10. Because of our **four member team**, we are able to help you regardless of vacations, meetings, sickness, etc. All the **100's of details** needed when going through the home buying process will be covered.
11. We will ask for one or a combination of these to help you get the best deal: up to **the first 6 months of mortgage payments paid for you** or up to **1% lower mortgage interest rate** saving you thousands of dollars over the life of the loan or up to **3% - 6% closing costs**.
12. We are the **best negotiators** you will find and will protect you from overpaying.
13. We have a **Transaction Coordinator** who handles all the many details needed to close your purchase with the least amount of hassle and stress.
14. Provide our **"Service Team List"** of 45 professionals/companies.
15. Provide in depth **community/school information** plus a detailed **moving checklist**.
16. We are **career professionals** who do only **real estate full time**.

* \$1,000 if over \$750,000. * \$500 if over \$300,000.

* \$200 if over \$200,000. * \$100 if over \$50,000.

* Must be a client of The Lee Jenkins Real Estate Team.